



Certified U.S. Import Compliance Officer®

Certification Level: Intermediate

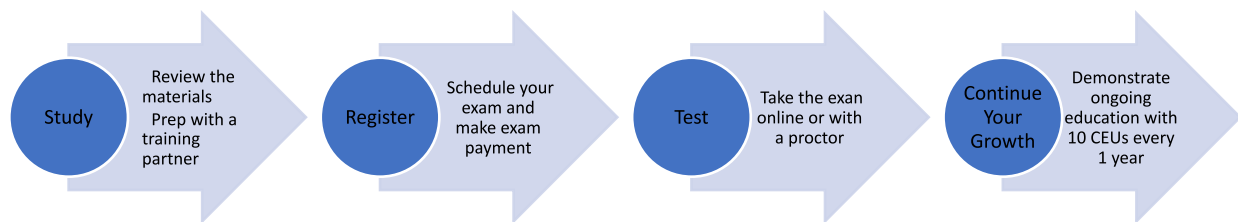
Certification Examination: Four-Hour Proctored Examination

Exam Cost: \$525.00

Career Opportunities	This is the ideal certification for those seeking careers in trade compliance. Examples of these positions include: <ul style="list-style-type: none">● Import Order and Shipping Coordinator● Customs Analyst● Import Clerk● Customs & Border Protection Officer● Customs Compliance Manager● Import/Export Specialist● Customs Coordinator● Foreign Trade Zone Specialist● Import Coordinator
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This certification demonstrates mastery and utilization of importing terminology and US regulations related to imports. The holder can manage and apply best practices in the movement of goods and services into United States.

Take the exam and demonstrate your importing knowledge:



For more information, please visit

www.industrycertification.org



CUSICO®

Knowledge Requirements

The following topics are defined as within this body of knowledge. They reflect the knowledge assessed within this certification. A person holding this certification will have satisfactorily passed an examination to demonstrate a high degree of knowledge of these knowledge requirements.

Industry Standard: Demonstrate import compliance mastery, specifically with US government import rules, regulations, and processes required as an importing professional overseeing the movement of goods into the United States.

Topic	Knowledge Requirement
Importing Basics	Describe the duties and responsibilities of an importer. Identify prohibitions and restrictions. Identify and contrast the types of entries available to importers.
Customs Brokers	Define the role and function of Customs Brokers. Discuss sourcing, purchasing, logistics, Customs clearance, and marketing with Customs Brokers.
International Trade Terminology	Define and utilize the terminology used in the import/export of goods and services, including Incoterms® Define and discuss antidumping, countervailing duties, prohibited articles, foreign trade zones, bonded warehouses, drawback, free trade agreements and customs unions.
Classification	Classify goods according to the Harmonized Tariff Schedule. Apply the General Rules of Interpretation. Establish the correct duty rate for an article. Identify special classes of merchandise.
Regulation	Identify and understand regulations related to international trade. Assess the applicability of trade regulation for different situations. Identify the scope of regulatory agencies. Describe common treaties and agreements that impact the documentation processes in international trade. Identify marking and other agency requirements. Discuss the Foreign Corrupt Practices Act and best practices for compliance.
C-TPAT	Define C-TPAT and describe its purpose for national security. List penalties for non-compliance. Create a C-TPAT profile and implement C-TPAT agreements. Validate seller's security. Identify best practices for C-TPAT supply chain security and implementation. List the three tiers. Discuss the Importer Self Assessment process.
Financial Considerations	Calculate import costs, including transportation, fees, duties, and taxes. Determine the valuation of imported goods for customs entry. Describe the currency conversion process for customs entry. Define valuation. Identify valuation methods. Describe the types of quotas in the HTSUSA and their implications. Select appropriate customs bonds. Define and describe liquidation. Define and manage fungibility and its impact. Anticipate factors related to boycott.
Specialized Import Procedures	Assess the use of protest and prepare a protest as appropriate. Assess the need for binding rulings and prepare a binding ruling as appropriate. Describe the use of drawback and TIB. Describe the use of sampling by customs.
Strategy Implementation	Assess import processes. Examine international trade theories. Identify effective negotiation strategies, assess leverage opportunities, and discuss exclusivity in negotiations. Manage lead time in a transaction. Develop importing strategies for organizations and products.
International Business Resources	Identify and utilize sources available to assist individuals and organizations in their efforts to import/export goods and services.

<i>Ethical Practices</i>	Define ethics and differentiate between morals and ethics. Describe the development of ethics and the law and identify forces that shape personal ethics. Identify forces that shape corporate ethics. Critically evaluate corporate policies and codes of ethics. Describe the challenges related to establishing new ethical or compliance standards. Assess ethical dilemmas related to trade compliance. Identify effective policies and practices to promote ethical compliance within the letter and the spirit of the law.
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